

Cost Containment & Care Quality

Part D Recovery

Case Study





As Medicare Advantage (MA) enrollment continues to rise year-over-year, so does enrollment into Medicare Part D drug plans. With changes to the Section 111 requirements as well as increased CMS scrutiny, MA/PDPs are challenged to keep up with the rising pressures to continue to reduce costs and maintain compliance.

Other challenges include:

- Poor quality and deficient CMS COB data increase administrative burdens
- Primacy determination is difficult resulting in member and provider abrasion
- Manual, case-based recovery is slow and tedious



Our solution

To help plans meet those challenges, Gainwell Technologies developed the Part D Recovery offering within our Post-payment Recovery solutions, to assist plans in improving Part D recoveries.

Our Part D Recovery offering leverages our National Eligibility Database (NEDB) and direct-to-PBM electronic Pharmacy Benefit Manager (PBM) platform to quickly and effectively identify and recover primary payments made for Part D members with other health insurance (OHI).

Leveraging our advanced solution backed by 30 years of expertise

In 2018, a national MA/PDP client with more than one million members effortlessly completed implementation of our Part D Recovery offering. Upon implementation, we ensured our national client was set up for success with industry-leading strategies and tactics for Part D recoveries. Utilizing unique data assets and cutting-edge capabilities, we identify and perfect health insurance coverage information, ensuring appropriate COB and the optimal recovery of inappropriate payments.



Exemplary results

Leaning on our vast experience in COB, our Part D Recovery offering has produced exemplary results for this national plan, expanding the recoveries to **3 million additional members** in 2020, with more than **\$28M in total recoveries**.

Exponential Part D Recovery offering performance indicators for our client include:

- Efficiently launched Direct Bill in 2018 with most major PBMs
- Exceeded \$28M in recovery to date (\$5PMPY annually)
- Implemented case-based approach in 2020 for PBMs not yet supporting Direct Bill
- First year case-based approach – \$1.2M identified

Our national client has experienced these benefits with our Part D Recovery offering



Unmatched Data & Industry Expertise

Maximize Savings & Recoveries

100% Regulatory Compliance

Contact us

to learn more about Gainwell's Part D Recovery offering.

Gainwell is the leading provider of **technology, services and solutions** that are vital to the administration and operations of health and human services programs. With more than 50 years of proven experience, Gainwell has a reputation for service excellence and unparalleled industry expertise. We offer clients scalable and flexible solutions for their most complex challenges. These capabilities make us a trusted partner for organizations seeking reliability, innovation and transformational outcomes. Learn more at gainwelltechnologies.com.

